

## » customer case



## Securitas doubled counting capacity in Stockholm

*The results were impressive when Sweden's largest security company, Securitas, relocated a cash centre to a state-of-the-art facility with a complete SCAN COIN solution already in place. Securitas Värde was able to more than double its coin counting capacity in the Stockholm region, attract new customers through a higher level of service and eliminate manual lifting of bulk coins from the working environment.*

### About Securitas

Securitas handles management of the entire cash loop: from collection and counting to packaging, consolidation, storage and finally, distribution. The company has an integrated nationwide network for CIT collection and cash processing in Sweden. At the hub of its system are strategically placed cash centres offering cash processing for customers in the retail and banking sectors.

### The challenge

Securitas Värde's existing cash centre at Lindhagensplan in central Stockholm was cramped and lacked the right equipment to fulfil the company's growth aims. Securitas was looking for a way to raise counting and processing capacity to capture more and larger customers in the Stockholm region.

“The increased capacity of the new cash centre produced results almost immediately.”

Lillemor Forsebring, Manager of the Securitas Cash Centre at Akalla

 **SCAN COIN**



# A smart move to Sweden's most modern coin processing

*Securitas Värde wanted to increase counting capacity in the Stockholm area as a way to attract new customers. Its existing small and outdated cash centre in Lindhagensplan did not fit into its expansion plans. When Sweden's most modern coin-oriented cash centre, the PSAB facility at Akalla, came up for sale, Securitas moved quickly to acquire a site where a highly advanced SCAN COIN solution was already proven in operation. And, acquiring an ultra-modern cash centre, proved to be the right move for them, as they were aiming to considerably increase counting capacity and improve the working environment of its cash centre staff.*



## » the journey

In 2004 Securitas seized the opportunity to acquire PSAB's cash centre in Akalla, a suburb of Stockholm. The company recognised that Akalla – the most modern cash centre of its type in Sweden – offered potential not only for improving capacity, but also for major enhancements in efficiency, logistics and the working environment.

Securitas benefited from the advanced and integrated SCAN COIN handling technology for coin flows that the previous owners PSAB had installed at Akalla between 2000 and 2003. The challenge for Securitas was to double its previous production capacity while only adding a few new staff members.

“There's greater job satisfaction because heavy lifting, noise and cramped conditions have disappeared.”

### **Better working conditions**

The company also had to convince its existing staff, who now had to travel further to get to work.

“The staff's earlier scepticism about the slightly longer journey to our new Akalla centre has been replaced by greater job satisfaction because heavy lifting, noise and cramped conditions have disappeared”, says the Manager of the Securitas Cash Centre at Akalla, Lillemor Forsebring.



# centre



## » the solution

The Securitas Värde cash centre at Akalla is a state-of-the-art coin-oriented processing facility equipped and supported by SCAN COIN.

At the heart of the system are two high-performance SC Active 4000 coin sorters, which are linked to WR 400 high-speed coin wrapping machines and an SC 4045, a fully automatic shrink-wrap packing station. All coin transport phases – which are carried out by an automatic pallet loader and various robot-controlled coin transport systems and conveyors – are designed to eliminate heavy manual lifting of bulk coins. Securitas runs the entire coin processing flow at Akalla using the SCAN COIN CMS (Cash Management System) software package.

Another important element in the complete solution at Akalla is SCAN COIN service, which includes a maintenance agreement and guaranteed maximum eight-hour response time to technician callout requests.

## » the result

*The expectations that Securitas had for their new cash centre have been met or exceeded on all fronts – improved capacity, greater efficiency, better working conditions and more customers.*

Compared with the old centre, production capacity has more than doubled. Securitas can now profile itself as the biggest coin processor serving the Stockholm region. “The capacity increase at the new cash centre produced results almost immediately. We got several new customers including a very big customer in the retail sector, which was a clear sign that the investment was completely right,” states Lillemor Forsebring.

Securitas customers are very satisfied with the higher level of service enabled by improved cash processing efficiency. In practice, this often means faster depositing and registering of their day’s takings.

The staff are also more content at Akalla, comments Lillemor Forsebring: “The new centre has meant a big improvement in the working environment. Nowadays we are involved in checking processes rather than physically handling the coins.”

“Production reliability is the number one priority at our centre,” emphasises Lillemor Forsebring, “SCAN COIN’s service means we can live up to our customers’ expectations. SCAN COIN is fast, professional and service-minded.”



Two high-capacity SC Active 4000 coin sorters are used at the Akalla centre to deliver cost-effective high-performance counting for the high throughput of coins.

# » quick facts

**Customer:** Securitas Värde AB

**Location(s):** The Securitas Cash Centre at Akalla, Stockholm.

**Key information:** Securitas is Sweden's leading security company offering a range of services including CIT and cash management. Approx. 1,700 employees in Sweden.

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**The challenge:** Securitas wanted to increase coin processing capacity in the region and improve the working environment for its cash centre workers.

**The solution:** Moving to a more modern cash centre provided access to a complete state-of-the-art coin processing system designed, equipped and supported by SCAN COIN.

**The result:** Securitas was able to achieve all its goals: more than doubled production capacity, improved processing

efficiency, better working environment and a higher level of service that has attracted new customers.

**Products:** The complete SCAN COIN processing solution for coin flows at Akalla consists of:

- 2x SC Active 4000 – high-speed active coin sorters
- 3x WR 400 – high-speed coin wrapping machines
- 1x SC 4045 – fully automatic shrink-wrap packing station
- 1x SC 4900 – automatic pallet loader plus various robot-controlled coin transport systems and conveyors

**Software:** SCAN COIN CMS (Cash Management Systems)

## your complete partner



Banking



Retail



CIT/Cash centres



Public transport



Gaming/Amusement

• **SCAN COIN is the partner of choice for the world's leading Cash-In-Transit (CIT) operators.**

SCAN COIN's cash centre solutions include a full range of hardware, software and technical consultant services that is second to none.

We deliver complete partnership solutions for counting, sorting and packaging of coins and notes, and also expertise in the integration of all aspects of cash centre operations, every step of the way.

The versatility, speed and high performance of our solutions draw on the experience from other industries with very specific demands, such as banking, public transport, retail and gaming/amusement, that daily provide us with key insights for tomorrow's technology.

Founded in 1966, SCAN COIN is one of today's leading suppliers of cash processing equipment, system solutions and services. Our worldwide customer base is served through a network of SCAN COIN companies and distribution partners covering some 120 countries. SCAN COIN develops, manufactures and markets equipment and integrated solutions for handling banknotes and coins, and has become a world leader in the automatic cash processing market.

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